

JOB VACANCY



ABOUT VLC PHOTONICS

VLC Photonics was born in 2011 as a technological spin-off company from the Technical University of Valencia.

The company now focuses its solutions around the photonic integration technology. It is a world pioneer in the design house business model, providing all kind of services related to this technology: engineering consultancy, optical chip design, chip testing, and brokerage for manufacturing and packaging subcontracting. Check our website for more info.

BUSINESS DEVELOPER / APPLICATION ENGINEER

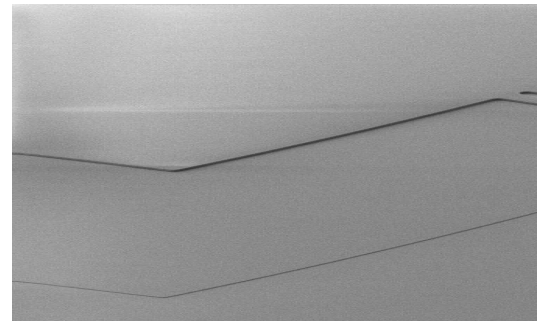
VLC Photonics is a young and very dynamic company, now searching for a new member to be added to its growing team.

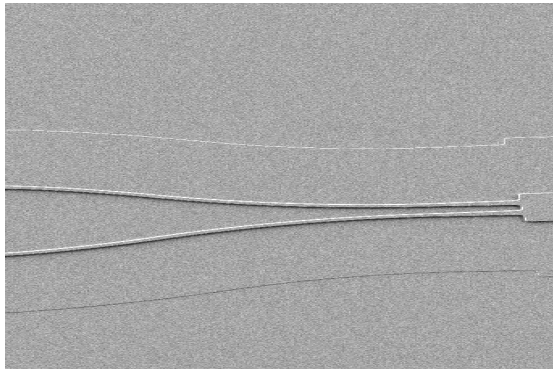
REQUIRED BACKGROUND/EDUCATION

Engineering degree, preferably on Telecommunications, Physics, Microelectronics/RF, Optics/Photonics, or similar.

REQUIRED SKILLS

- High level of English (fluent B2 minimum). Having lived abroad will be highly valued. English interview.
- Experience in customer and project management, and marketing.
- Availability for international travelling.
- Knowledge of optics and photonics technology. Master in Optics/Photonics, or in Semiconductors.
- Very pro-active, versatile, and autonomous character.
- Well organized, capability to multi-task and deal with hard deadlines.
- Good presence and communication skills.





VALUABLE SKILLS

- Experience in photonic integration technology and its ecosystem. Ph.D. on related topics.
- Any other extra language (e.g. French, German, Dutch, Chinese, Russian, Japanese). Spanish not strictly needed but recommended.
- Office software suites (word processor, spreadsheet, presentations, etc.), medium-advanced knowledge.
- Experience in project management and team coordination.
- Experience with ERP and CRM systems, and general sales and business processes.
- Photo editing, graphic design, web design, social networking skills.
- Experience with on-line advertisement platforms.
- Good international networking skills and available professional network.
- Curiosity for new opportunities.
- Ambition for growth and expansion.

POSITION RELATED TASKS

- Lead management and market research.
- Preparation of customer project proposals (both technical and commercial offer).
- Customer account management: teleconferences and meetings, project management.
- Marketing events related to the company's activities (conferences and exhibitions, workshops and trainings, networking events, etc.).
- Development of promotional material and advertising (on-line, printed, etc.).
- Sales reporting and commercial strategy development and tracking.
- Interfacing with other departments like administration, design, test, R&D.
- Other commercial and business development activities in the field of photonic integration.

GROSS ANNUAL SALARY

Depends on candidate's adequacy

OTHER BENEFITS

- Access to UPV campus facilities (sports complex, library, parking, medical center, etc.)
- Close access to public transport (tram, train, rental bikes)
- Very flexible worktime schedule.

LOCATION

VLC Photonics offices, Valencia, Spain ([map](#))

STARTING DATE

As soon as possible

VLC Photonics offers a stimulating and varied work environment in a young but growing high-tech business start-up, located at an attractive international city in the Mediterranean coast (300 sunny days a year). Cost per living in Valencia is very affordable compared to other Spanish or European large cities ([check](#)). Additionally, VLC Photonics offers continuous education and training in all technical activities, and provides free or low-cost access to certified courses in many areas through the Permanent Training Center (CFP) of the UPV.

Interested candidates please forward the CV and presentation letter at careers@vlcphotonics.com for evaluation, indicating in the subject “**Business Developer position**”.